



March 14, 2007

Volume 1, Issue 3

The Charlotte Association of Health Underwriters

PO Box 12174, Charlotte, NC 28220

CAHU 2006-07 Board and Committee Chairs

President: Chad Blankenburg
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803-328-9988 watts@cignetwork.com

1st Vice President: Brantlee Green
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2nd Vice President: Bob Frazer
704-525-0853 bfrazer@rogersbenefit.com

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704-867-3628 charles@benefitpartnersonline.com

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Membership Chair: Kay Schmitt
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Federal Legislation: Charles Lineberger
704-867-3628 charles@benefitpartnersonline.com

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HUPAC/NCPAC Co Chair: Cheryl and Jim Elkin
704-334-5517 cheryl@elkinassociates.com
jim@elkinassociates.com

Awards: Vacant



*A warm CAHU Welcome to our
Newest Members:*

*Patrick Brady, Mark Castle, Phyllis
Chastain, Tara DellaVecchia, Donna
Myers, Roger Myers, Shannon Norton,
Heather Romero, Thomas Gray, Jr.,
Kevin Yalicki and Sheri Quakenbush*

APRIL MEETING:

Guest Speaker: Ashley Abel, Esq.
from Jackson Lewis
**Workplace Wellness Programs-“Eat
Your Veggies or Else”**

Sponsor is: Renaissance Life and Health

APRIL MEETING INFO:

When: **Wednesday, April 4th:**
*Registration begins @ 11:15 am;
meeting from 11:30 until 1:00 pm*

*Board meeting precedes the regular
meeting and begins promptly at
9:45am.*

Lunch Cost: \$10.00 members, \$15.00 guests.

Where: Charlotte Marriott Executive Park, 5700
Westpark Drive, I-77 Exit 5 & Tyvola

RSVP to Pam Wright:

704-557-7255 or via email at

pam.wright@wachovia.com

RSVP by **FRIDAY, March 30th** ☒



April Lunch Buffet Menu:

Special Meal Needs – include with your RSVP

MENU

**Tossed Carolina Mixed Greens
Lemon Herb Chicken Breast
Wild Rice**

**Fresh Seasonal Vegetables
Luncheon Rolls and Butter**

Mini Dessert Bar

**Freshly Brewed Coffee, Tea, Decaffeinated Coffee and
Iced Tea**

President's Message:

Chad Blankenburg, CAHU President

Hard to believe it's already mid-March; and Symposium is almost upon us. I hope many of you will make the trip to Winston-Salem for one or both days of the NCAHU Symposium. Our industry faces significant challenges in the coming months and years; and we need all of you to lend your voices with respect to solutions to the problems with our healthcare delivery system. Not everything is in need of fixing; but we do need to address some issues.

As members of this association – you are the experts; and both the public (i.e. your clients) and our elected officials need to hear from you. Please contact Bob Frazer, our State L&L Chair, about NCAHU's Day on the Hill in Raleigh coming up next month. There are a lot of folks from the Charlotte metro region in the General Assembly; and we need as many of you as possible to make the trip in April to meet with our representatives. Please join us in this effort.

Lastly, and most importantly, thank you for your membership. I am pleased to report that our membership is now at 224, and we are shooting for 250. Please recruit a co-worker or associate – we need everyone's involvement.

If I can ever be of service to you, please don't hesitate to call on me.

Most respectfully,
Chad V. Blankenburg
President, CAHU

Message from President-Elect *Watts Huckabee*

Members, please remember that our April meeting is a perfect time to invite clients and guests to hear Ashley Abel, Esq. with Jackson Lewis speak on the legalities associated with employer sponsored wellness programs. With the cost of healthcare continuing to rise, we have to become more aware of proactive ways our clients and ourselves can encourage a healthier community. Tables of 8 can be purchased for \$100. Our Corporate sponsor will be Tonya Draughon with Renaissance Life & Health Ins. Co.

2007 Membership Blitz. Win \$100!

April, May and June, 2007

Please help us grow the membership for our chapter - You could win \$100.00. We currently have 226 members and NCAHU has set our goal for this year at 235, but we can do better. The CAHU Board has set a goal to have 250 total members by year's end. (June 30, 2007). With the help of current members, we think this goal is very attainable. For each new member you recruit during the Membership Blitz, your name will go in a drawing for \$100.00. If you recruit 5 members, your name will go in the drawing 5 times. The more members you recruit, the better your chances to win! We will award 3 - \$100.00 prizes during this blitz. If you have any questions regarding membership or if you need an application, please contact Kay Schmitt at 704-846-1639 (office); 704-650-7388 (cell) or e-mail - kschmitt@smithpremier.com Thanks for being a member of CAHU!!!



CAHU is proud to Congratulate

CAHU Member **Mike Ranson** on receiving his **REBC** designation!

Way to Go!!



We want to know??

Have you recently achieved a designation? If so, please let us know. We want to recognize you for your hard work and efforts. Please email Caroline Eller caroline.eller@wachovia.com

CAHU Current Budget

Contributed by: Jim Wollin

Charlotte Association of Health Underwriters Budget Year Beginning 7/1/06	
Receipts	
Corporate Sponsors	\$ 15,500.00
Member Meetings	\$ 5,000.00
Member Dues	\$ 18,000.00
Fund Raising - CE Classes	\$ 2,000.00
Total Cash Receipts	\$ 40,500.00
Disbursements	
Community Service	\$ 2,600.00
CAHU Meeting (Meals)	\$ 20,000.00
Program Speakers	\$ 400.00
Chapter Social	\$ 500.00
Fees - Hospitality	\$ 2,750.00
Fees - Web-Site	\$ 1,000.00
Fees - Accounting / Tax	\$ 200.00
Fees - Continuing Education	\$ 600.00
Post Office	\$ 100.00
Strategic Planning	\$ 300.00
Bank / VISA Charges	\$ 300.00
Supplies	\$ 300.00
Capital Conference	\$ 8,500.00
Capital Conference Receipts	\$ (1,300.00)
NCAHU Conference	\$ 350.00
Day on the Hill	\$ 350.00
NAHU Conference - Expenses	\$ 2,000.00
HUPAC / NCPAC Fund Drive	\$ 400.00
Awards	\$ 100.00
New Member Orientation	\$ 200.00
Board Member Expenses	\$ 300.00
Phone Tree	\$ 300.00
Miscellaneous	\$ 250.00
Total Cash Disbursements	\$ 40,500.00
Net Budget	\$ -

HUPAC News

Contributed by Cheryl & Jim Elkin- HUPAC/NCPAC Chairs

Please remember to support HUPAC by making a one time donation or monthly donations.

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April 4, 2007:

Monthly Lunch Meeting with Ashley Abel, Esq. from Jackson Lewis. Our topic will be: *Workplace Wellness Programs-Eat Your Veggies or Else!* Sponsored by Renaissance Life and Health

May 14, 2007:

Monthly Lunch Meeting we will host our annual Political Forum sponsored by CIGNA.

Please note this is a DATE CHANGE.
Our meeting will be on MONDAY May 14, 2007.

June 6, 2007:

Monthly Lunch Meeting our topic will be related to children, sponsor will be United Healthcare.

July 2007:

Annual Social at Vinnie's Raw Bar sponsored by BCBS of NC, details to follow....