

CAHU Continuing Education Symposium Day October 14, 2011

Do you sell or service Long Term Care products?

Did you know that there is a new 8-hour training requirement for agents who hold a MedSup/LTC license?

Pursuant to NC Senate Bill 1193, the Long Term Care Partnership went into effect in North Carolina in March, 2011. This legislation implements a Long Term Care Partnership Program (LTCP) designed to encourage aging North Carolinians to purchase long-term care insurance while providing important consumer protections. The Partnership Program is designed to encourage aging consumers to purchase long term care insurance by offering a plan that will allow Medicaid to disregard some or all of their assets for Medicaid eligibility and estate recovery purposes. These plans, called Partnership Plans, help provide consumers with asset protection in the event the policy benefits are used the consumer needs to seek continued benefits through Medicaid.

The initial 8 hours of education has been classified as a training requirement and not a continuing education requirement. However, **agents will receive 8 hours of credit towards their biennial CE requirement.** This 8-hour training must be completed by March 31, 2012 by agents requiring it.

The Charlotte Association of Health Underwriters, in partnership with Capitol Financial Services, is happy to offer the fully approved course to help you meet this requirement.

When: Friday, October 14, 2011
Registration at 8:00 am, and class from 8:30 am – 4:30 pm

Where: The Employers Association
3020 West Arrowood Road
Charlotte, NC 28273

Cost: \$100 for non-CAHU members and \$75 for CAHU members. Non-members can receive the discounted fee if they join CAHU at registration. This fee includes your lunch.

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